

CONTRACT BASICS

Level	Fee
Beginner	€ 340

e-Modules' titles	Objectives	Content
CONTRACTS	This module aims at understanding the basics of Contracts: <ul style="list-style-type: none"> - the key elements defining a contract - successfully deploying a contract - how & why measure contract performance 	<ol style="list-style-type: none"> 1. Contract fundamentals 2. Contract specificities 3. Contract deployment 4. Contract performance
OVERVIEW OF LEGAL CONCEPTS	This module aims at understanding the basics of Contracts: <ul style="list-style-type: none"> - identifying the main legal families - the role of contracts within the legal framework - the impact of governing law & jurisdiction 	<ol style="list-style-type: none"> 1. Legal families 2. Legal framework 3. Governing law
OVERVIEW OF CONTRACTS	This module aims at understanding the basics of Contracts: <ul style="list-style-type: none"> - understanding contract benefits & their common legal terms - identifying different contract types - the battle between buyer's GTP & seller's GTS 	<ol style="list-style-type: none"> 1. Ethical dilemma in Purchasing 2. Ethics in extended Supply Chain 3. Ethics in daily exchanges with suppliers
IP (INTELLECTUAL PROPERTY)	This module aims at understanding the basics of Contracts: <ul style="list-style-type: none"> - understanding the basics of IP - identifying different IP-related points to which to pay attention to 	<ol style="list-style-type: none"> 1. What is Fraud? 2. Types & impact of internal/external frauds 3. Fraudster profile 4. Detecting & preventing fraud