

KPIs

Level	Fee
Intermediate	€ 270

e-Modules' titles	Objectives	Content
KPIs	This module aims at defining & implementing some main indicators & knowing how to use some advanced Purchasing tools & practices: - using KPIs to track supplier performance - understanding KPI measurement & challenges	Introducing SRM KPIs Measuring KPIs KPI measuring process Challenges with KPI Measurement
KPIs for SRM	This module aims at assisting Purchasing professionals to understand & implement SRM success factors, measured by related KPIs: - identifying generic KPIs & SRM-specific KPIs	1. Are SRM KPIs different from other KPIs?
SRM & KPIs	This module aims at assisting Purchasing professionals to understand & implement SRM success factors, measured by related KPIs: - using the strategic scorecard to measure how the relationship with the supplier feeds the company's business targets - difference between structural & relational KPIs	Organise KPIs as a strategic scorecard Business model indicators